

LAURIEDAU

— TEAM —

About the Team
Top 1% in Sales & Volume in Bucks County

"We came to rely on the team for their reliable, objective support and guidance, and that's what makes this much more than a testimonial, it's our #trustimonial."

Kelly & Pierce

exp[®]
REALTY

Why Choose the Laurie Dau Team?

We Always Deliver 5-Star Customer Service



TOP 1%
*Top 1% in Bucks County
Year After Year*

LUXURY
*Luxury Home
Specialist*

RENE
*Certified Real Estate
Negotiation Expert*

ZILLOW
*Best of Zillow Top 10%
Premier Agent Team*

Our Core Values

- Integrity and Honesty are Our Team's Foundation
- We Always Deliver 5-Star Customer Service
- We are Accountable, Coachable and Humble
- We Possess Hustle and Determination
- We Maintain a Positive Attitude
- We Solve Problems and Create Solutions
- We Maintain a Supportive Team Environment
- We Believe Learning is as Important as Breathing!

Team Awards & Accolades

- Finalist for Bucks Happening 2020, 2021 & 2022 Real Estate Team of the Year
- Featured in Bucks County's Real Producers January 2020 issue as a Celebrated Leader
- Philly Magazine: Awarded Top Real Estate Team year over year
- Suburban Life Magazine: Awarded Top Real Estate Team year over year
- Overall Ranking of the Laurie Dau Team in the Local Market: Top 1%
- HomeLight: Top Producing Team since 2018
- Best of Zillow Premier Agent Team



Team Stats

- Overall Combined Number of Years in Real Estate: 30+ years
- Overall Number of Homes Sold to Date: 400+
- Number of Homes Sold in the last 12 months: 90+
(The Average Agent in our market sells 6-8 homes per year)
- Approximate total sold volume per year: \$60 Million
- Average Sale Price: \$650,000
- Team Average Sold Price to List Price: 101.1%
- Team Median Days on Market: 9 days
(Bucks County Board of Realtor's Median Days on Market: 77 days)



LAURIEDAU

— TEAM —

**TEAM LEADER
& LISTING SPECIALIST**

REALTOR®, RENE

(215) 782-6087

Laurie@LaurieDauTeam.com

LAURIE DAU

Laurie trains and leads the Laurie Dau Real Estate Team and is focused on getting homes sold for more money, in less time and as stress-free as possible. Laurie's business has grown substantially since beginning her career in 2010 and she consistently ranks among the top agents in her market area each year.

Prior to real estate, Laurie enjoyed a successful sales career with Johnson & Johnson, followed by a creative career in graphic design. Laurie's professionalism, creativeness and strong negotiating skills have been a cornerstone for her success in real estate.

As an active volunteer for the Bucks County Housing Group, a not for profit homeless shelter, Laurie has worked with new families as they arrive at the shelter providing them with the necessities to establish a temporary home. Laurie and her husband are also active volunteers for CSSH, the Coalition to Shelter and Support the Homeless in Central Bucks as well as faithfully supporting St. Jude's Children's Hospital for over 20 years.

LAURIEDAU

— TEAM —

The Listing Team



LAURIE DAU
Team Leader &
Senior Listing
Specialist



LISA BLUE
Listing & Senior
Buyer Specialist

The Buyer Team



LAUREN BRANDLE
Buyer Specialist



ZACHARY GUIDA
Buyer Specialist



AUSTIN KIM
Buyer Specialist

The Administrative Team



AMANDA KIM
Operations
Manager



MICHELLE GLITZER
Marketing
Specialist



JAMES BUENO
Team
Administrator

The Agent Team



Lisa Blue, Listing & Senior Buyer Specialist

Since the start of her successful real estate career in 2012, Lisa has been a great resource and advocate for her clients. With a former career in Interior Design and Project Management, she has combined her knowledge of home design with a business savvy management style to make sure the home buying/selling process runs smoothly, and her clients are educated every step of the way.

Lisa is knowledgeable and experienced with Buyers and Sellers in transitions from condos to luxury properties. Whether you are downsizing, upsizing, rightsizing, relocating, investing or new to the market, you are in good hands. As a home expert, Lisa's main goal is her personal connection to her clients and knowing what they want and need.

For her client's convenience, Lisa has her SRES designation (Senior Real Estate Specialist), RENE designation (Real Estate Negotiation Expert) and is licensed in both Pennsylvania and New Jersey. She is also on the board of the ABWA (American Business Women's Association of Bucks County) and a member of "100 Women Who Care Bucks County". When she is not practicing real estate, she is most likely walking her dog, Bella, reading a good book or looking for her next travel adventure.



Lauren Brandle, Buyer Specialist

With a background in education and the service industry, Lauren brings her passion for helping others to every client she meets. She has always had a love for the real estate industry and home design. As a Realtor, Lauren is committed to listening to her clients' needs, making sure they are well educated, and ensuring successful transactions. The process will flow smoothly with a knowledgeable agent taking you through every step of the process! Lauren holds a bachelor's degree in Psychology from Arcadia University.

As a lifelong Bucks County resident, Lauren has an extensive knowledge of the area. Growing up in Holland and Newtown, and now currently residing in Doylestown, she lives with her husband, three children, and dog. In her spare time, she loves to bake, complete organizational and craft projects, and spend quality time with her family. When she's not out working hard for her clients, you can find her at any field watching her kids play sports! Let's start the journey of finding your future home today!



The Agent Team, continued



Zachary Guida, Buyer Specialist

As a former client of the Laurie Dau Team, Zack brings new energy, perspectives, and experiences to the team! Drawing on his background in the restaurant and foodservice industries, Zack credits his service-based approach as a REALTOR to his 10 years of experience in the culinary world. Zack's keen attention to detail, time management skills and client-focused attitude made his transition from the kitchen to the real estate industry seamless. He works hard to ensure every client and family he works with is well taken care of.

Zack approaches his client relationships with the utmost respect and integrity, understanding that buying and selling a home is an incredible milestone in someone's life. He is committed to advocating for his clients and making them confident that they are in the best possible hands.

Zack lives in Telford with his wife Julie, and their dog Hunter. He enjoys meeting new people, taking walks with his wife and dog, and challenging himself to learn new skills (he is a self-taught musician, and is also learning Romanian through his wife's family!). Zack is always eager to meet his next client for life and is ready to assist in your next real estate venture!



Austin Kim, Buyer Specialist

Austin began his career in the fitness industry in 2014, progressing from Sales Associate, to Coach, and then Head Coach of Orangetheory Fitness. Through his successful time at Orangetheory, Austin developed the skills and characteristics that are inherent with being a successful service provider. During his 4 year tenure as the head of the studio, Austin developed strong leadership skills and was very dedicated to helping others achieve their goals. His ability to empathize and connect with people will serve him well in his new career in the real estate industry.

Austin graduated from West Chester University with a degree in Actuarial Science and has a strong grasp of numbers and attention to detail. He looks forward to supporting and guiding homeowners in achieving the major milestone of buying and selling homes.

The Administrative Team



Amanda Kim, Operations Manager

Amanda has been with the team since 2015 and manages the team's day-to-day operations, skillfully handles the details of every closing, tracks mountains of paperwork, and ensures all transactions are smooth and efficient. She offers support for all of our clients and team members to keep the team on track.

Amanda's warm and calm demeanor mixed with her flair for organization is a perfect match for her position, as she offers support in all areas of the team. Amanda has a background in teaching where she harnessed her passion for working with others. She purchased her first home in 2017 (with our team of course!) and now lives in Elkins Park with her fiancé and pup.



Michelle Glitzer, Marketing Specialist

Michelle joined the Laurie Dau Team in 2021 to provide marketing and administrative support to the team. She employs her marketing expertise to manage our social media networks, organize community events, and market the team and its listings. Michelle also harnesses her creativity to design all of our print and digital marketing. With a strong attention to detail and imaginative spirit, Michelle brings a detail-oriented yet creative eye to our marketing efforts.

Michelle received a Business Administration degree with a specialization in Marketing from Delaware Valley University. Prior to joining the Laurie Dau Team, Michelle worked in administrative roles in both the market research and construction industries. As a Doylestown native, you can usually find Michelle out and about in her hometown and exploring local areas with her family and friends. She also enjoys pursuing her passion for portrait and nature photography.



The Administrative Team, continued



James Bueno, Team Administrator

James has been with the team since 2020. Previously, he worked as a trainer in the call center industry for over 12 years, and a Team Administrator processing documents for Buyers and Sellers for over 2 years. Now, he works alongside Amanda and Michelle to make sure all transactions are organized and updated.

James is patient and a good listener; he also lived in California for over 10 years. He loves to play golf, cook and spend time with his wife and two kids. Fun fact, his dog Arya was named after a strong female character in the TV series Games of Thrones.

What Our Clients Have to Say About Us

"We sold our home of 35 years and purchased our forever home with the Laurie Dau Team. They were helpful, friendly and knowledgeable about the current market. We would recommend the Laurie Dau Team to anyone looking to sell, buy or both. They made a stressful time pleasant and easy."

Pat and Linda, Buyers & Sellers



"There is so much talk of discounted services and selling on your own. All I can say is; Don't be shortsighted! Laurie sold our house on day one of Pre-Sale. She found us our dream home before it ever hit the market. Her commitment to us started with a meeting where she explained the process and offered options. Her attention to our needs, incredible support team and industry knowledge simplified a process filled with details, deadlines and wants. Everything was state of the art and allowed my wife and I to focus on our lives as we moved through settlements. Stop looking. You found the answer to selling your house and buying your dream home!"

Bill and Lee Anne, Buyers & Sellers



SOLD in New Hope Boro



SOLD in Newtown



SOLD in Buckingham



SOLD in Doylestown Boro

"Laurie Dau and her team were an absolute pleasure to work with. They not only helped us find our dream home, but they also helped us get the most out of the home we were selling. They were there to answer all of our many questions and helped us through the entire process. Everything went so smooth from start to finish. We would recommend them to anyone looking to sell or buy a house in the area! Thanks Laurie and team!"

Courtney and Andy, Buyers & Sellers

Local Organizations We Are Proud to Support



Coalition to Shelter
and Support the Homeless



Breathing Room Foundation

for families affected by cancer

Connect with us on social media!



@LaurieDauTeam

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